

Tony Whyman
21 Orchard Close
ALRESFORD
Hampshire
SO24 9PY

Our Refs: 52531/PF97429v3

Date 06/05/21

Dear Tony,

Alresford XX Hampshire FTTP

Thank you for asking us to investigate how a jointly funded fibre broadband solution could be delivered to your community. We have now carried out some preliminary planning and design work, so we can give you an idea of the likely costs involved to bring fibre-to-the-premises (FTTP) to the properties in the table below only.

Exchange	Premises to be made FTTP as part of this project
Alresford	373 Addresses to be made FTTP Full address list found at the bottom of this document.

As a reminder, Openreach will cover all costs for this project that fall within our own commercial threshold, and the figure below represents the remaining cost that your community would need to contribute for us to deliver an FTTP network - which would give download speeds of up to 1Gbps. These costs are subject to contract.

Price (ex VAT)	VAT at 20%	Price (inc VAT)
£387230	£0.00	£387230

Planning and building a fibre broadband network is a complex project. We start with a thorough design process to build a blueprint for your community and we follow that with a survey to make sure there's enough space alongside all the existing utilities underground to accommodate new cables and equipment.

Once the actual build is underway, you will probably see our engineers at work. During this phase we'll work closely with local authorities to reduce delays and keep disruption to a minimum and we also check if any road closures may be needed for the installation. After the network is built, we'll carry out final quality and safety checks. All that's left after that is to let our service providers know that people can now order a service from them. This is when you can upgrade to fibre broadband via a service provider of your choice.

Chris Priestley
Rural Engagement Manager

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I'd like to take this opportunity to explain why we think we're the best people to bring fibre to your community:

- We're Britain's leading digital network business and our infrastructure already supports more than 30 million customers throughout the country
- We've invested more than £11 billion into our network over the last 10 years and our mission is to build the best possible network, with the highest quality service, making sure that everyone in Britain can be connected
- We can deliver a choice of fibre network infrastructure, from hybrid Fibre-to-the-Cabinet services that offer download speeds of up to 80Mbps – to 'full fibre' or Fibre-to-the-Premises (FTTP) services with download speeds of up to 1Gbps.
- Because many communications providers use our open wholesale network, there's a choice of competing products, services and prices that enable people to shop around for the best deal from the provider of their choice.

The following page has some important information that you'll also need to be aware of so please read it carefully.

We're very keen to work in partnership with your community to deliver this project, and we'd like to arrange a chat with you about this proposal, so that we can explain things in more detail and outline what the next steps would be.

With best regards

Chris Priestley
Rural Engagement Manager

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Our reference: 52531-Alresford XX Hampshire-Final Offer

Important information about bringing fibre broadband to your community

- The price proposal outlined in this offer letter is valid for 60 days from the date of this letter, and the figure quoted is the cost payable to Openreach by the community.
- Should you wish to proceed, we have to contract with a Legal Entity (e.g. Residents Group or Managing Agent/Developer) so you'd need to set one up, if there isn't one already within your community.
- At the point you sign the contract to proceed, you'll need to pay 50% of your share of the cost (outlined on the previous page) at that time and pay the remaining 50% once the new fibre infrastructure's available for Communication Providers (CPs) to offer service.
- The quote is subject to fibre capacity at the exchange, so a survey will be undertaken and the final price confirmed to you prior to any formal contractual agreement with Openreach.
- The quote is based on private funding only (i.e. it excludes any local authority funds which would require formal procurement and state aid approval.)
- Any infrastructure provided, will remain the property of BT and will form part of the BT estate.
- There are, and never will be, any ongoing costs that the community will be asked to bear for the fibre infrastructure.
- Openreach will take responsibility for all future management once the new fibre infrastructure is provided.
- We will upgrade the infrastructure to make faster broadband speeds available, however to benefit from those faster speeds, a fibre broadband service will need to be purchased by individuals from a service provider of their choice once the cabinet is live.
- Unfortunately we cannot account for external factors (such as power provision) in the typical timeline for getting fibre broadband to you, but in our experience it typically takes around 12 months from when you sign a contract to the point where faster services can be ordered.

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Addresses covered:**2 SUN HILL CRESCENT ALRESFORD SO24 9NJ****1 CONISTON GROVE ALRESFORD SO24 9NR****2 CONISTON GROVE ALRESFORD SO24 9NR****3 CONISTON GROVE ALRESFORD SO24 9NR****4 CONISTON GROVE ALRESFORD SO24 9NR****5 CONISTON GROVE ALRESFORD SO24 9NR****6 CONISTON GROVE ALRESFORD SO24 9NR****7 CONISTON GROVE ALRESFORD SO24 9NR****4 SUN HILL CRESCENT ALRESFORD SO24 9NJ****6 SUN HILL CRESCENT ALRESFORD SO24 9NJ****1 SUN HILL CRESCENT ALRESFORD SO24 9NJ****3 SUN HILL CRESCENT ALRESFORD SO24 9NJ****5 SUN HILL CRESCENT ALRESFORD SO24 9NJ****7 SUN HILL CRESCENT ALRESFORD SO24 9NJ****9 SUN HILL CRESCENT ALRESFORD SO24 9NJ****11 SUN HILL CRESCENT ALRESFORD SO24 9NJ****13 SUN HILL CRESCENT ALRESFORD SO24 9NJ****15 SUN HILL CRESCENT ALRESFORD SO24 9NJ****17 SUN HILL CRESCENT ALRESFORD SO24 9NJ****19 SUN HILL CRESCENT ALRESFORD SO24 9NJ****1 WINDERMERE GARDENS ALRESFORD SO24 9NL****2 WINDERMERE GARDENS ALRESFORD SO24 9NL****3 WINDERMERE GARDENS ALRESFORD SO24 9NL****Chris Priestley
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SHOUBRA TICHBORNE DOWN ALRESFORD SO24 9PA
WICKENS TICHBORNE DOWN ALRESFORD SO24 9PA
HIWOOD TICHBORNE DOWN ALRESFORD SO24 9PL

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SOUTHWAYS TICHBORNE DOWN ALRESFORD SO24 9PL

1 LINNETS ROAD ALRESFORD SO24 9LP

1 DOVER CLOSE ALRESFORD SO24 9PG

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9 CORFE CLOSE ALRESFORD SO24 9PH

THE CARAVAN TRAVELLERS REST APPELDOWN LANE ALRESFORD SO24 9PB

THISTLEDOWN APPELDOWN LANE ALRESFORD SO24 9PB

WHITEHILL LODGE APPELDOWN LANE ALRESFORD SO24 9PB

PADDOCK VIEW APPELDOWN LANE ALRESFORD SO24 9PB

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Rural Engagement Manager

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- 11 ORCHARD CLOSE ALRESFORD SO24 9PY
- 12 ORCHARD CLOSE ALRESFORD SO24 9PY
- 6 ORCHARD CLOSE ALRESFORD SO24 9PY
- 7 ORCHARD CLOSE ALRESFORD SO24 9PY
- 1 ORCHARD CLOSE ALRESFORD SO24 9PY
- 2 ORCHARD CLOSE ALRESFORD SO24 9PY
- 3 ORCHARD CLOSE ALRESFORD SO24 9PY
- 4 ORCHARD CLOSE ALRESFORD SO24 9PY
- 5 ORCHARD CLOSE ALRESFORD SO24 9PY
- 33 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 34 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 35 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE

Chris Priestley
Rural Engagement Manager

- 1 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 2 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 3 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 4 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 5 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 6 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 8 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 12 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 13 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 14 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 9 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 10 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 11 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 15 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 16 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 17 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 18 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 26 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 30 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 31 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 32 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 7 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 24 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE
- 25 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE

Chris Priestley
Rural Engagement Manager

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27 HEADLEY CLOSE ALRESFORD SO24 9XE

28 HEADLEY CLOSE ALRESFORD SO24 9XE

FLAT 4 TICHBORNE DOWN HOUSE HEADLEY CLOSE ALRESFORD SO24 9XF

23 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE

19 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE

20 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE

21 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE

22 BELL HOUSE HEADLEY CLOSE ALRESFORD SO24 9XE

FLAT 1 TICHBORNE DOWN HOUSE HEADLEY CLOSE ALRESFORD SO24 9XF

FLAT 2 TICHBORNE DOWN HOUSE HEADLEY CLOSE ALRESFORD SO24 9XF

FLAT 3 TICHBORNE DOWN HOUSE HEADLEY CLOSE ALRESFORD SO24 9XF

19A CORFE CLOSE ALRESFORD SO24 9PH

TELECOM MAST SITE WESTERN COURT FARM WHITEHILL LANE BISHOP'S SUTTON ALRESFORD SO24 0AA

AIRWAVE MM02 MAST WESTERN COURT FARM WHITEHILL LANE BISHOP'S SUTTON ALRESFORD SO24 0AA